



DES PRINCIPES SOLIDES POUR UNE
CONFIANCE DURABLE.

INSTITUTIONAL BROCHURE

Connecting ambitions. Building lasting trust.

STRATEGIC ADVISORY • QUALIFICATION • FACILITATION

Africa • Gulf countries • International markets

WHY OSA EXISTS

Structuring trust in cross-border relationships

Across Africa, the Gulf countries and international markets, the value of an opportunity depends as much on the quality of the project as on the quality of the framework in which the parties engage. OSA works to reduce friction, clarify roles and make the next steps easier to understand.

01

Fragmented information

Gather, clarify and organise the essential elements before engaging the parties in a more advanced process.

02

Uneven qualification

Better understand the stakeholders, their capabilities, their needs and the main areas requiring attention before an introduction.

03

Dispersed processes

Structure the stages, responsibilities, documents and validations to improve the quality of follow-through.

OSA does not simply create a contact. It prepares the relationship.

Understand the need. Qualify the parties. Clarify the framework. Make the next steps easier to understand.

MISSION & POSITIONING

A trusted interface between different environments

Orchey Strategic Advisory is a private, independent institutional project with an international vocation, intended to be legally established in Saudi Arabia. Its role is to provide a structured framework for advisory, qualification, facilitation and coordination.

AFRICA



GULF COUNTRIES

INTERNATIONAL MARKETS

Mission

Provide a structured framework for advisory, qualification, verification, facilitation and coordination, with qualified introductions when required by the mandate.

Vision

Become a trusted reference between Africa, the Gulf countries and international markets, recognised for the clarity of its processes and the strength of its principles.

Current status

Institutional project in preparation. Legal incorporation in Saudi Arabia has not yet been completed.

SERVICES

Six areas of intervention, one consistent method

OSA engagements are designed according to the nature of the need, the agreed mandate and the identified level of risk.

01

Strategic advisory

Analysis of the need and context, clarification of objectives, structuring of the approach and preparation for decision-making.

02

Institutional & commercial structuring

Organisation of the file, roles, stages and required deliverables.

03

Partner qualification

Identification, proportionate verification and preparation of introductions to relevant stakeholders.

Each engagement is calibrated to the actual needs of the file, not to a standardised model.

SERVICES

Facilitate, coordinate and secure the next steps

04

Investment & partnership facilitation

Prepare, organise, coordinate and follow an investment, partnership, establishment or cooperation, without receiving or holding the parties' funds.

05

Qualified professional introductions

A structured introduction preceded by an understanding of the need and proportionate qualification of the parties.

06

Documentation, compliance & due diligence

Document organisation, identification of points requiring attention and coordination of required validations or expert reviews.

Principle of proportionality

The level of analysis, verification and support is adapted to the nature of the mandate, the stakes of the file and the identified level of risk.

OUR METHOD

From the initial request to file follow-through

The level of verification and support varies according to the nature of the request, the level of risk and the scope of the mandate. OSA applies a clear, progressive, proportionate and traceable method.

01 **Presentation of the need**

The requester sets out the objective, context and nature of the opportunity, project or relationship sought.

02 **Initial qualification**

OSA performs an initial review to identify the need, the complexity of the file and the relevance of providing support.

03 **File scoping**

The scope of the engagement is specified: parties concerned, objectives, constraints, useful information and expected level of support.

04 **Proportionate verification**

Depending on the nature of the file, OSA checks the consistency of information, qualification of the parties, main risks and applicable compliance requirements.

05 **Qualified introduction & coordination**

When the conditions are met, OSA organises a qualified professional introduction, structures exchanges and coordinates the steps needed to move the file forward.

06 **Follow-through & closure**

OSA provides proportionate follow-up, documents key stages and supports the file through closure or, when necessary, handover to the appropriate professionals.

A progressive, proportionate and traceable method supporting better-structured business relationships.

THE OSA PLATFORM

A digital infrastructure supporting the OSA method

OSA is developing a secure digital platform designed to extend its institutional method: qualify stakeholders, structure opportunities, organise due diligence, secure documentation and strengthen traceability of cross-border files.

01

Qualification & profiles

Structured institutional profiles, stakeholder qualification and management of confidentiality levels.

02

Opportunities & introductions

Structured presentation of opportunities, expressions of interest and progressive disclosure according to the framework retained.

03

Due diligence & documentation

File follow-through, secure document spaces, verifications and coordination of the required due diligence.

04

Traceability & compliance

Action history, controls, validations, risk follow-up and OSA supervision.

PLATFORM STATUS

The platform is currently in development and internal testing. It is not yet open to the public, and the features presented correspond to the projected functional scope.

The institution defines the method. The platform supports its execution in a structured, secure and traceable manner.

SECTORS & CONTEXTS

A cross-sector approach for projects requiring qualification and coordination

OSA intervenes according to the need and the mandate. The sectors below are fields of application, not silos.

Industry & infrastructure

Industrial projects, infrastructure, establishment and value chains.

Energy & resources

Opportunities requiring structuring, due diligence and coordination of specialised stakeholders.

Technology & innovation

Digital solutions, technology partnerships and international deployment.

Trade & services

Business development, market access and qualified B2B relationships.

Agriculture & agro-industry

Supply chains, processing and development partnerships.

Institutional projects

Private and institutional cooperation requiring a structured working framework.

Africa • Saudi Arabia • Gulf countries • International markets

OPERATING PRINCIPLES

Strong ambition, with clearly defined limits

01 Independence

02 Confidentiality

03 Traceability

04 Human accountability

05 Proportionate qualification

06 Sharia principles

Scope limitations

OSA does not receive, hold or transfer third-party funds. It does not guarantee financing, returns, transaction outcomes or completion of any operation. Regulated services remain provided by legally authorised professionals when required.

Any reference to public policies or Vision 2030 does not constitute approval, partnership or official affiliation.

CONTACT

Present your need or opportunity

An initial review determines whether the request falls within OSA's scope and what working framework would be appropriate.



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STATUS

Institutional project in preparation

PLANNED ESTABLISHMENT

Riyadh, Saudi Arabia

SCOPE

Africa • Gulf countries • International markets

Access the website



orcheyadvisory.com

Solid principles for lasting trust.

This brochure presents Orchey Strategic Advisory according to its current status as an institutional project in preparation. It does not constitute an investment offer, financial solicitation, or guarantee of financing, returns or completion of any transaction.